# Members Meeting & FALL WORKSHOP

## Oct. 25-26 St. Louis

Hosted by Ameren Missouri and Ameren Illinois





## **Equity Through Energy Education**

2021 Elevate

### **Our Mission**



We give people the resources they need to make informed energy choices.



We design and implement programs that reduce costs and protect people and the environment.



We ensure the benefits of clean and energy efficient energy use reach those who need them most.

### **Our Culture Pillars**











We take urgent action on climate change and racial, income inequality We honor how people live and work We are curious, moving, growing, adapting and evolving

We are trusted and continue to aspire for excellence

We are lifting as we climb

### What We Do

#### **Energy Efficiency**

Smart Electricity Options Multi-Family Energy Savings

#### Electrification

**Building Electrification** 

#### Solar

Solar Property Services Solar and Storage Solar Planning for Governments Illinois Solar for All Chicago Solar Map

#### Water

LeadCare Illinois Water Safety Water Affordability Water Efficiency Stormwater Management

#### **Healthy Homes**

Lead Abatement Indoor Air Quality Pest Management Home Accessibility for Older Adults

### What We Do

### **High Performance Buildings**

Building and Portfolio Consulting Building Efficiency Hubs Benchmarking Compliance Green Certifications Value for High-Performing Homes Education for Real Estate Agents

#### Communities

Municipal Energy Benchmarking Municipal Climate Planning LED Streetlighting

### Workforce & Small Business Development

Contractor and Workforce Development

### **Research & Innovation**

Research & Innovation

#### Policy

Policy

### **Green Financing**

#### Green Financing

### **Contact information**



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## Advancing Equity Panel Efficient Shopping for All

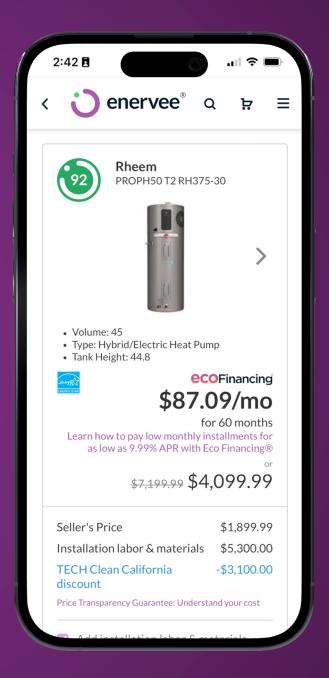
October 25, 2022 SECC Members Meeting and Fall Workshop, St. Louis, MO



## Enervee efficient ecommerce platform

Education and Choice - tens of thousands products, across 40+ categories with Enervee Score.





## 85%

of loans to "underserved borrowers"

> **eco** Financing

Super-efficient products (beyond ENERGY STAR)

97

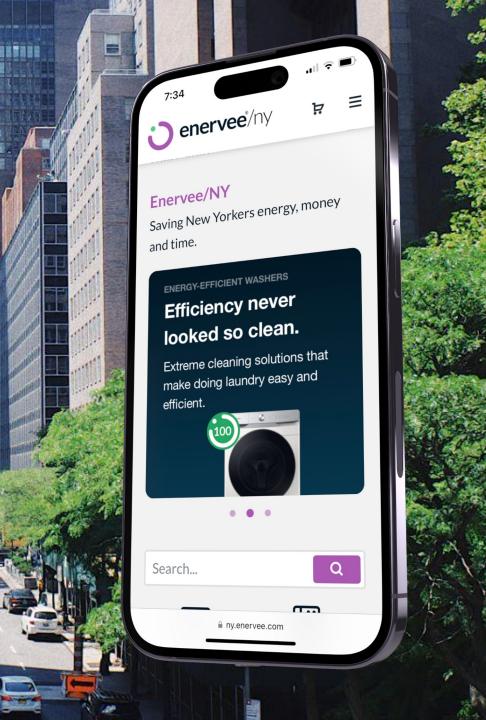


of orders include recycling of old appliance

26% of loans to renters "NYSERDA is excited to partner with Enervee to test the potential for the NY Marketplace to improve awareness of and the use of highly efficient appliances..."

Chris Coll, Director **Energy & Climate Equity** 





DWF



### Sign in

### **COOL° LA - Beat the heat and stay safe.**

Get up to \$225 off\* energy-efficient air conditioners.

EFFICIENT ROOM AC UNITS FOR EVERY HOME

### What size AC do you need?





from \$44.99

SQ. FT. 250 TO 350 BTU 7,000-8,500

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from **\$94.99** 



### About COOL LA

- Efficient cooling for extreme heat
- Focused on 237,000 "disadvantaged • customers"
- \$225 instant rebate at checkout (or • post purchase)
- Choice hundreds of eligible • window/wall/portable SKUs
- 9/1 12/31/2022 Campaign to move thousands of AC units
- In addition to LADWP Marketplace • efficiency for all

Search by type, brand, model...



### Survey results (Oct. 2022)

88% strongly agree: "The \$225 Cool LA rebate, applied at checkout, made it possible for me to buy the efficient product I did."

FRIEDRICH

75% of respondents' income < \$75,000/year

Equal split: 50% replacement - 50% additional • AC unit



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## Thank you!

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APS: Tribal Energy Efficiency Program





## Haiku Sets the Stage...

## Awesome monsoon storms Wash Hopi-Navajo lands Nature's ceremony



Photo from Navajo Times | Donovan Quintero, shows a sheepherder and his flock of sheep move along Nazlini Creek filled with July monsoon rain on July 28 in Nazlini, Ariz.



## **Tribal Energy Efficiency Program**

Outreach	Use local resource Red Feather	
Trade Allies	Utilize tribally owned Trade Allies	
Energy Equity	Focus on Hopi and Navajo nations for residential and non-residential customers	
Program Design	100% project costs, including TA costs of doing business on tribal lands	
Measures	LEDs and mini-splits; \$25k project cost cap per site	
Assessments	High-level assessment free to eligible customers	
Expanded Business Types	Business qualification requirements to allow home-based businesses	
Flexibility	Business customers keep existing equipment; cultural sensitivity	



### **Outreach/Marketing Efforts**



#### Saving energy is easy with APS!

You can enjoy energy efficiency upgrades for your business at no cost!

The APS Tribal Communities Energy Efficiency Program is designed to help your business become more energy efficient. Through this program, APS covers 100% of the incremental cost up to \$25,000 per customer site. As a business owner, you understand the value of saving energy and the impact it has on the environment. Improve the energy efficiency of your facility by retrofitting it with energy-saving products at no cost.

In addition to energy savings, by upgrading your equipment you may see decreased maintenance costs and lower energy bills. Participate in the Tribal Communities Energy Efficiency Program and let us make it easy for you to save energy and money.



#### Easy ways to save

Hopi-owned businesses in northern Arizona can take advantage of APS's Tribal Communities Energy Efficiency Program to help manage energy. We've partnered with Red Feather to work directly with you to evaluate energy-saving opportunities at your facility and recommend equipment that will save you energy and money.

#### Energy-saving equipment

Lighting upgrades are easy to implement and save energy immediately. Energy-efficient LEDs last up to 50 times longer and use 90% less energy than incandescent bulbs.

High-efficiency ductless minisplit heat pumps reduce the amount of energy needed to condition your business. They are easy to install and can save up to 30% of the energy used by central forced air systems.

Savings depend on the amount and type of equipment upgraded. For example, a retail store replaced more than 200 fluorescent bulbs with LEDs and saved an estimated \$1,000 in annual energy costs.

#### How to get started

Participate in the Tribal Communities Energy Efficiency Program by following these simple steps.

STEP 1: Connect with Red Feather to confirm eligibility and schedule an assessment.

STEP 2: Red Feather conducts the assessment and provides an assessment report that includes opportunities to participate in the Tribal Communities Energy Efficiency Program, improve efficiency and save on energy costs.

STEP 3: Customer engages with the Solutions for Business program team to identify a participating licensed contractor Trade Ally. The Trade Ally will confirm your project details and schedule your installation.

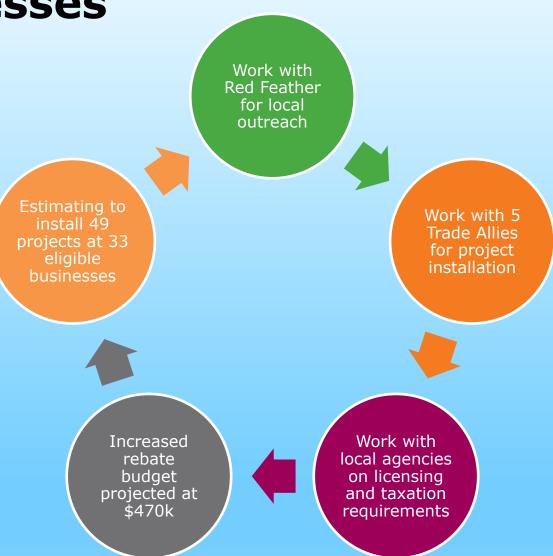
STEP 4: Your Trade Ally submits your application. Once the Final Application is reviewed and approved, APS covers 100% of the incremental cost up to \$25,000 per customer site.

Participate in the Tribal Communities Energy Efficiency Program today.

Questions? Contact Us. Phone: (928) 440-5119 Email: info@redfeather.org

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## **2022 Successes**





### **Tribal Testimonials**

I feel blessed to get energy efficient installed equipment.

I just want to thank [you] for doing this for our Hopi people...[and] helping the Hopi and especially those of us that can't afford to do upgrades.

Tribal Community Members



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